

## INSIDE THIS ISSUE

II PALM OIL CONGRESS  
C//PAL 2016

PRODUCTS

MARKETS—EMPHASIS ON  
AGRICULTURE

ASK DR. ARUN

FEATURED PRODUCT

A MESSAGE FROM THE  
MANAGER OF  
ADMINISTRATION

Etimine USA, Inc. is the Americas sales office for Eti Maden, the largest global producer of boron products. Eti Maden is headquartered in Ankara, Turkey. The company possesses 72% of the world's known boron reserves and supplies nearly 50% of the world's boron demand. We offer ground mineral ores, various grades of boric acid, sodium borates and other specialty boron products that help to grow and advance key industries worldwide, including the indispensable AGRO industry.

*EtiBoro is read in 30+  
countries*



Congratulations, Guatemala, for an outstanding conference and your great agricultural industry. Our Latin America Sales team participated in the II C//PAL and 6th RSPO Congress in Antigua. We thank all the participants on behalf of Etimine.

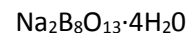
Participants from 20+ countries were present for CPAL and RSPO including Indonesia, Malaysia, Brazil, Colombia, Ecuador, Honduras, El Salvador, Guatemala, Costa Rica, and Mexico. The RSPO conference was held in conjunction. All participants agreed to develop the oil palm industry responsibly and sustainably. (See pg. 2)



*Mario Méndez- Minister of Agriculture and Livestock (MAGA)- Guatemala and José Santiago Molina – President of GREPALMA (left); Minister of Economy Rubén Morales with Hector de la Cerda, Sales Manager of Latin America & Caribbean Etimine USA (right)*

Present during the congress were the ministers of Agriculture and Livestock (MAGA) and also the Minister of Economy of Guatemala. They spoke about the oil palm industry in Guatemala (which has one of the highest yields in the world) and how its growth will increase economic development and employment in Guatemala. Ing. Jose Santiago Molina spoke about the efforts of all growers in making the Oil Palm industry a large contributing factor to the Guatemala region. He mentioned the advances they have had in increasing their yield per hectare. It is one of the highest in the world now.

## FEATURED PRODUCT: ETIDOT 67 Disodium Octaborate Tetrahydrate



Eti Maden is the premier producer of Etidot 67 with chemically stable, high boron content

## OUR MARKETS

- Agriculture
- Adhesives and Coatings
- Biocides—Pesticides
- Ceramics/Frits/Glazes
- Fire Retardants
- Glass/Specialty Glass
- Insulation/Fiberglass
- Metallurgy
- Oil & Gas Chemicals
- Wood Preservation
- And Many More!

## ASK DR. ARUN

TECHNICAL QUESTIONS FROM OUR CUSTOMERS

**Question:** What is Etigran 21?

**Answer:** Etigran-21 (B 21%) is a formulation with slow release and in nature allow plants to absorb B gently with minimum risk of Boron poisoning due to any accidental over dose. For developing marginal lands for cultivation purposes, slow release soluble forms of B are essential in combination with NPK fertilizers.

## A MESSAGE FROM THE MANAGER OF ADMINISTRATION

It is a great pleasure for me to be a part of the Etimine team and participate in serving our customer's needs in the Latin America and Caribbean region in the Administration and Accounting areas. (Cont. on pg. 2)



Etimine USA present at the II Oil Palm Congress C//PAL 2016, Guatemala



Cristobal Bautista –Oil Palm Grower - Mexico



Miguel Tejada – Economist (oil palm SME) – Brazil

## A MESSAGE FROM THE MANAGER OF ADMINISTRATION

(Cont. from pg. 1)

Although not seldom seen by the customers, the department is involved in efficient and timely organization and management of the required paperwork, forms, billing and verifying that our complex processes are in compliance in the areas that we sell to in every possible geography in the whole Americas region. We also serve as the interface with our Ankara headquarters.

In our department, we are all very proud to work for Etimine USA and are ready to assist the needs of our customers. We are at your service. Gracias!

-Sonja Bush

## OUR PRODUCTS

- Boric Acid
- Boron Oxide
- Etibor 48
- Etigran
- Etibor 68
- Etidot 67
- Ulexite
- Borax Decahydrate
- Colemanite



Felipe Guerrero – Sustainability Director of DAABON, Colombia, a leading company in responsible development of oil palm and agriculture

## II PALM OIL CONGRESS C//PAL 2016



Marcello Britto – CEO of Agropalma, Brazil, a leading company in responsible oil palm development



Darrel Webber – CEO of Roundtable on Sustainable Palm Oil (RSPO)



Mayafert – Leader in fertilizers/agricultural products – and preferred distributor for ETIGRAN in Guatemala



Dr. Arely Bautista – Agronomy Professor at Universidad Autónoma de Chiapas, Mexico. (Oil Palm specialist)



Dr. Siva K. Balasundram – Associate Professor at the University of Putra, Malaysia (SME in Precision Agriculture)